

# 5 – Organization and Communication.

Speck Product Academy 2024

# Overview

- Tools, tips & tricks
- Calendar and e-mail
- Communication – meetings, reporting, feedback
- Productivity – deep work, habits, management

**Tools, tips & tricks**



# Speck tool stack

## → Slack

- ◆ Asynchronous communication

## → Google Workspace

- ◆ Document management, calendars and meetings
- ◆ Sheets, Docs, Slides, Forms

## → Notion

- ◆ Documentation and task management

## → Airtable

- ◆ Finance and HR data

# Task management

## → Notion - DEMO

- ◆ **Pros:** Versatile, database-first concept, user friendly, customizable, collaborative, affordable
- ◆ **Cons:** Slow with a lot of data, limited offline functionality, higher learning curve

## → Jira

- ◆ **Pros:** Robust for complex projects, highly customizable, powerful reporting and analytics, integrations, apps marketplace
- ◆ **Cons:** Complexity, bugs, can become expensive, higher learning curve

## → Trello

- ◆ **Pros:** Easy to use, visual, suitable for a variety of projects, integrations, generous free tier
- ◆ **Cons:** Scalability, limited features and customization

## → ClickUp

- ◆ **Pros:** Multiple tools in one place, highly customizable, a lot of integrations, affordable pricing and generous free tier
- ◆ **Cons:** Steep learning curve, overwhelming feature set, performance issues, cluttered interface

# Tips & tricks

- Adjust the tools and methodologies to work for you, not the other way around!
- Find the right balance between complete and missing documentation
- Don't overengineer your processes – always strive to have good enough processes
- Make sure your team knows the instructions and expectations

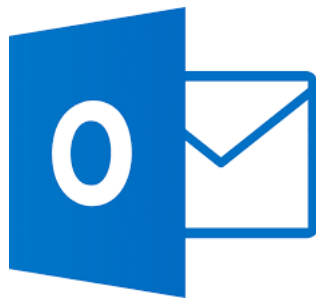
**Calendar and e-mail**

## Calendar apps



Calendar

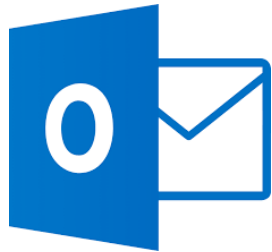
Fantastical



Any.do



## E-mail apps



# Tips & tricks – Calendar management

- Week planning and time blocking – ensure enough time for your product and strategic activities, allocate specific blocks of time for most important tasks or activities
- After critical day-to-day tasks, prioritize strategic tasks that contribute to the overall product and strategy
- Use recurring events/tasks for things that happen often – periodic meetings, reminders etc.
- Make titles of your events clear for everyone
- Include buffer time between meetings and tasks to prepare
- Avoid overbooking yourself

# Tips & tricks – E-mail management

- Check your e-mail at specific times during the day (2-3 times max)
- Use clear and descriptive subject lines -> *[Product Academy] Lecture #5 Follow-up e-mail and recording*
- Use CC and BCC properly
- Avoid *Reply all*
- Keep e-mails short and focused - use bullet points, separate paragraphs
- Create e-mail templates
- Organize your inbox with folders, labels and inbox zero approach
- Unsubscribe from unnecessary newsletters
- If e-mail response requires more work – put it into your tasks or into your calendar

**Communication**

# Meeting types

- **Daily syncs** – to check the day-to-day progress with your team
- **Weekly syncs** – retrospective, week planning and week overview
- **One-on-one meetings** – for communicating feedback and more detailed discussions
- **Brainstorming/planning meetings or workshops** – strategic meetings
- **Team meetings on a specific topic** – to discuss a certain issue
- **Educational meetings or workshops** – knowledge sharing
- **External meetings** – client/stakeholder meetings

# Meeting best practices

- Always prepare a clear agenda and, preferably, share it with others beforehand
- Time management – make sure the meeting is on track and within the time limit
- Try to involve only the team members who are necessary
- Never record without permission
- Make sure to document the action items and follow-up with team members or external stakeholders
- If something is done more quickly through a meeting – don't spend time writing back and forth on Slack!

# Reporting

- Weekly, bi-monthly, by phase
- Concise and straight-to-the-point - no filler words
- Format should be agreed upon in the beginning
- Clear and simple language
- Transparency is the key – be the one who sets expectations

# Feedback

- No bullsh\*t, be specific and constructive
- Help team members understand what needs improvement and how to tackle it
- Focus on behavior, not the person
- Don't forget positive feedback as well
- Be timely
- Create a safe space – ideally, during 1-on-1s
- Establish processes to ensure regular feedback
- Make sure to also collect feedback for yourself
- Schedule further check-ins with team members



**Productivity**

# Deep work

- **Deep work** = activity performed in a state of distraction-free concentration that pushes cognitive skills to their limit
- Main principles
  - ◆ **Work deeply** – remove distractions
  - ◆ **Embrace boredom** – resist the urge for constant distraction
  - ◆ **Limit social media**
  - ◆ **Drain the shallows** – minimize time spent on shallow work
- **Benefits** – improved productivity, enhanced skills, increased value



# Deep work vs. shallow work

## → Examples of **deep work**

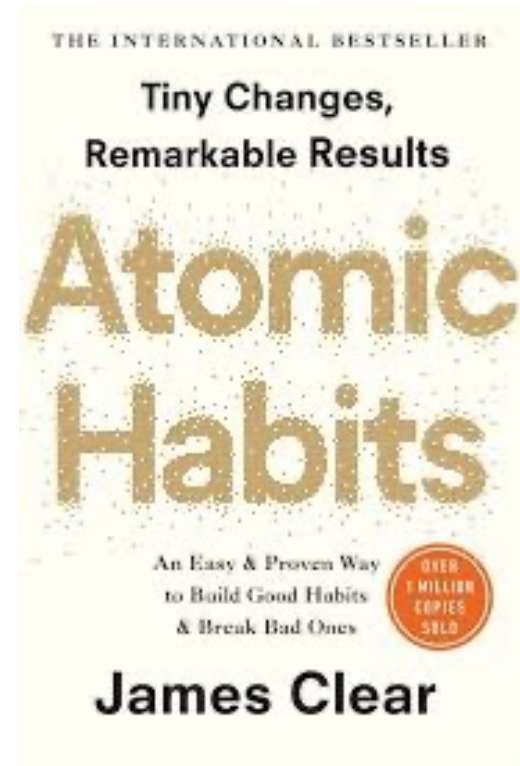
- ◆ Strategic planning, creating a product roadmap
- ◆ User research and persona development, customer development
- ◆ Defining product vision and strategy
- ◆ Problem solving and decision-making

## → Examples of **shallow work**

- ◆ E-mail and Slack communication
- ◆ Routine status update meetings
- ◆ Task coordination and scheduling

# The power of habits

- Small habits lead to significant, long-term improvements
- Four laws of behavior change
  - ◆ **Cue** – make it obvious
  - ◆ **Craving** – make it attractive
  - ◆ **Response** – make it easy
  - ◆ **Reward** – make it satisfying
- Habit stacking
- **Environment design** – support good habits
- Focus on systems, not goals

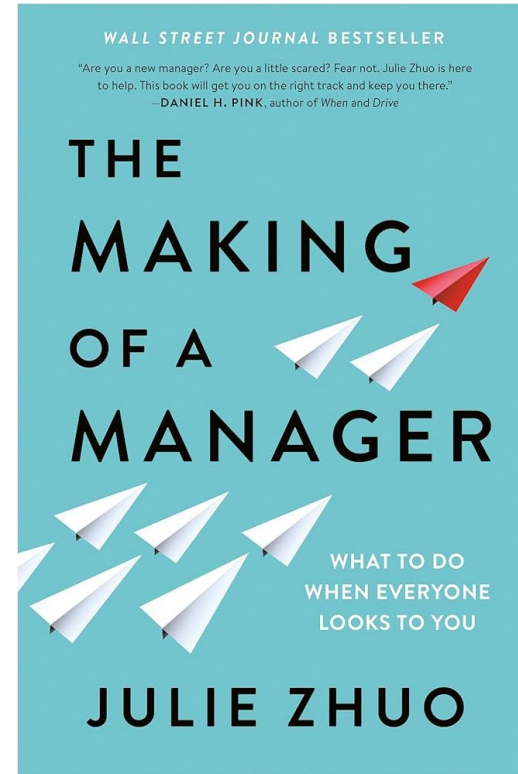


# Applying habits in product management

- **Implement incremental improvements** - identify small actionable steps for improving product features and team processes
- **Create clear cues for habits** – calendar reminders for focus time, meetings, feedback etc.
- **Make productive habits attractive** – celebrate milestones and small wins
- **Simplify processes to encourage adoption** – simplify workflows, reduce complexity, automate repetitive tasks
- **Develop robust systems and processes** – implement agile methodologies and retrospectives

# Management

- There is a difference between an individual contributor and a manager
- Building trust is important – be transparent, show empathy and support your team
- One-on-one meetings are crucial
- Set clear goals
- Focus on solutions rather than blame
- Provide opportunities for development
- Continuously improve yourself



# Becoming a better product manager

- **Embrace a growth mindset** – encourage experimentation, learn from failures, celebrate progress
- **Build strong relationships** – communicate openly, show appreciation, build trust through reliability and support
- **Prioritize user-centric development** – regularly gather user feedback, involve user in the design process
- **Facilitate effective collaboration** – organize regular collaboration sessions, use collaborative tools, encourage open communication
- Master the art of **delegation**
- Regularly review **product goals and metrics**

### **PHASE 1 – DEADLINE MAY 17 2024**

- Conduct at least 3-5 customer development interviews
- Find direct and indirect competition
- Define how an MVP looks like (features, revenue, target group...)
- Fill out a Business Model Canvas for an MVP

### **PHASE 2 – DEADLINE JUNE 7 2024**

- Create low-fidelity wireframes for an entire MVP
- Define a North Star metric and 3 follow-up OKRs
- Create an item-by-item detailed estimate for development of an MVP
- Define 3-5 main risks and how to mitigate them

### **PHASE 3 – DEADLINE JUNE 14 2024**

- Create a product marketing launch plan
- Create a final pitch lasting 3 minutes to present it all – your projects will be presented on the final closing ceremony (June 17-19 – exact date TBC)



**Thanks and see you next week!**